

## **Cannon Beach Financial Advisors - Part 3 Form CRS**

### **Item 1 Introduction**

**03/30/2022**

Cannon Beach Financial Advisors is registered with the Securities and Exchange Commission as an Investment Adviser.

Brokerage and investment advisory services and fees differ and it is important for you to understand the differences. The SEC offers free and simple tools to research firms and financial professionals at [Investor.gov/CRS](https://www.investor.gov/CRS), which also provides information tailored to educate retail investors about financial professionals.

### **Item 2 Relationships and Services**

#### ***What investment services and advice can you provide me?***

Our firm offers the following principal investment advisory services to retail investors:

Our firm provides investment discretion for the following services. If you invest on a discretionary basis, our firm will buy and sell investments in your accounts without requiring your pre-approval on an ongoing basis until you notify us in writing to switch.

- Financial planning—monitored continuously as part of our standard service. Minimum financial planning fee is \$1,500 and fees are paid either in installments or monthly. Our hourly rate is \$350 for clients that prefer hourly engagements.
- Portfolio management—monitored continuously as part of our standard service. There are no minimum asset requirements. Assets under management are charged an annual fee of 1.20% to 0.55%. Financial planning clients receive discounted fees ranging from 1.10% to 0.475%. All active retirement plans are charged a flat fee of 0.35% annually.
- Buying and selling securities—executed and monitored continuously as part of our standard service.
- Investment recommendations—provided and monitored continuously as part of our standard service.

*For additional information including minimum investment amounts, please see [www.CannonBeachCo.com](http://www.CannonBeachCo.com) or <https://www.adviserinfo.sec.gov/IAPD/default.aspx> for our Form ADV, 2A brochure (Items 4 and 7 of Part 2A or Items 4.A. and 5 of Part 2A Appendix 1).*

### **Item 3 Fees, Costs, Potential Conflict of Interest:**

#### ***What fees will I pay?***

Our fees can be assessed quarterly and are disclosed in our Form ADV Part 1A, Item 5.E. and more fully described in our Form ADV Part 2A, Items 5.A., B., C., and D. Some fees create a conflict of interest described below and in more detail in our Firm's ADV Part 2A.

- If our firm charges you asset based fees, more assets in the account will cause you to pay more in fees, and therefore we may have an incentive to encourage you to increase the amount of money invested in those accounts.
- There are no other fees or costs related to our services.

#### **Additional Information:**

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

*For more detailed information about our fees and costs please review our Form ADV, Part 2A brochure (specifically Items 5.A., B., C., and D.) which can be found at [www.CannonBeachCo.com](http://www.CannonBeachCo.com) or <https://www.adviserinfo.sec.gov/IAPD/default.aspx>.*

#### ***What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?***

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we receive non-monetary benefits may create some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are examples to help you understand what this means.

- Our firm periodically is offered attendance at investment conferences without any registration fees paid to attend. All other expenses (travel, lodging, etc) are generally paid by ourselves and at times may be discounted to all attendees.
- Our firm may request investment professionals to speak with our clients at firm-sponsored events. These speakers are not paid to speak nor do they offer any compensation to us for attending our events.

*Additional information:*

*For more detailed information about our fees and costs please review our Form ADV, Part 2A brochure (specifically Items 5.A., B., C., and D.) which can be found at [www.CannonBeachCo.com](http://www.CannonBeachCo.com) or <https://www.adviserinfo.sec.gov/IAPD/default.aspx>.*

***How do your financial professionals make money?***

- Our financial professionals are compensated based on revenue our firm receives when they manage accounts, invest for their clients and provide financial planning recommendations.

**Item 4 Disciplinary History**

***Do you or your financial professionals have legal or disciplinary history?***

Our firm has no disciplinary actions in our history. Visit [Investor.gov/CRS](http://Investor.gov/CRS) for a free and simple search tool to research our firm and our financial professionals.

**Item 5 Additional Information**

You can find additional information about our services and request a copy of the relationship summary by visiting [www.CannonBeachCo.com](http://www.CannonBeachCo.com); emailing at [Info@CannonBeachCo.com](mailto:Info@CannonBeachCo.com) or calling us at 888-839-9399.

***Conversation starters - additional questions to ask your financial professional:***

*- Given my financial situation, should I choose an investment advisory service? Why or why not? How will you choose investments to recommend to me?*

*- Help me understand how these fees and costs might affect my investments. If I give you \$100,000 to invest, how much will go to fees and costs, and how much will be invested for me?*

*- What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?*

*- How might your conflicts of interest affect me, and how will you address them?*

*- Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?*